Financial Results Presentation
Q1 FY2008 ended 31 Dec 2007

1 February 2008

Cautionary Note on Forward-Looking Statements

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Any statements regarding the potential future performance of the Group are based upon a range of assumptions which Datacraft's management, from their experience, believe are reasonable. However, these statements are estimates only and no assumption can be guaranteed. Any differences between actual conditions and the assumptions may result in a material variance between the actual future performance of the Group and that estimated in this presentation.

Agenda

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- Q1 FY2008 Overview
- Financial Highlights
- Operational Highlights
- Summary
- Q&A

Q1 FY2008 Overview

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Record Revenue

- US$173m quarterly revenue, up 35% y/y
- Strong double-digit growth in all 4 geographic regions as technology refresh cycle continues
- Both services (+26% y/y) and hardware (+40% y/y) did well

35%

Strong momentum in Q1

- Led by robust demand from Financial Services clients, particularly Asian banks
- Further boosted by increased traction in Manufacturing sector

Record PATMI

- US$9.4m quarterly profit, up 51% y/y
- Results driven by strong revenue, healthy margins

51%

Q1 FY2008 Overview

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Healthy Gross Margin

- 18.9% gross margin compared with 19.2% in Q1 last year – reflects higher proportion of hardware business (65% vs 63%)
- Healthy margins from services and hardware

Strong Backlog

- US$202m backlog highest in history
- Gain in both annuity services backlog and hardware/short term services backlog

Strong Cash Flow & Balance Sheet

- US$19.1m cash flow from operations
- US$165m cash: +US$17m year-on-year
  +US$15m sequentially

Financial Highlights

Q1 FY2008 Operating Results

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US$M	Q1'08	Q1'07	Y/Y %	Q4'07	Sequential %
Revenue	173.2	128.7	+35%	161.0	+8%
Gross Profit	32.8	24.7	+33%	31.5	+4%
GM %	*18.9%*	*19.2%*		*19.6%*	
EBITDA	13.8	9.2	+50%	12.8	+7%
EBIT	11.7	7.3	+61%	10.8	+8%
PBT	12.9	8.5	+51%	12.1	+7%
PBT %	*7.4%*	*6.6%*		*7.5%*	
PATMI	9.4	6.2	+51%	9.1	+3%
Basic EPS (US cts)	2.11	1.38	+53%	2.05	+3%

Revenue vs Gross and PBT Margins

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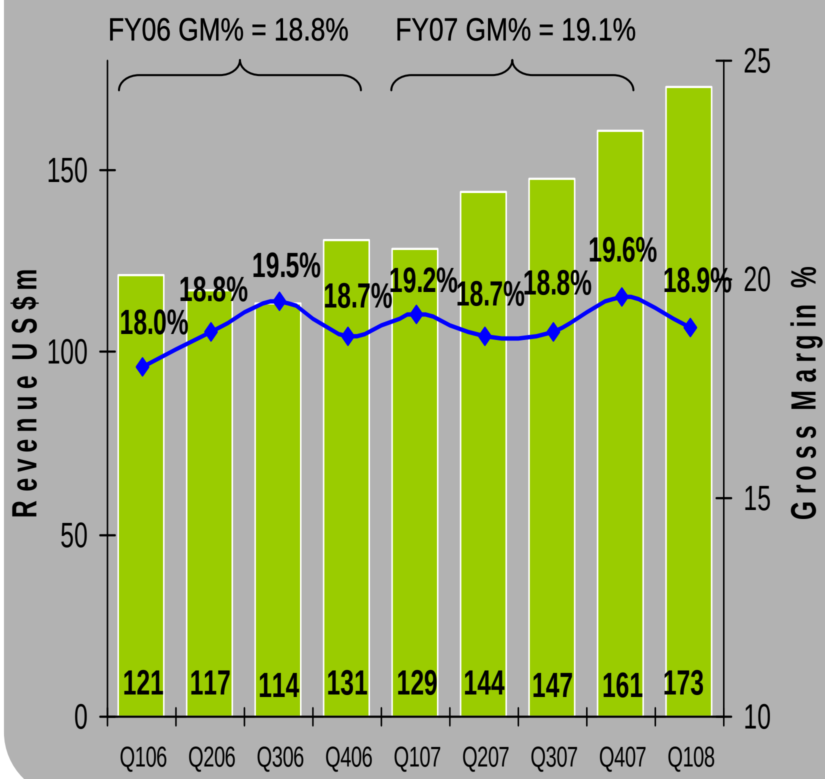
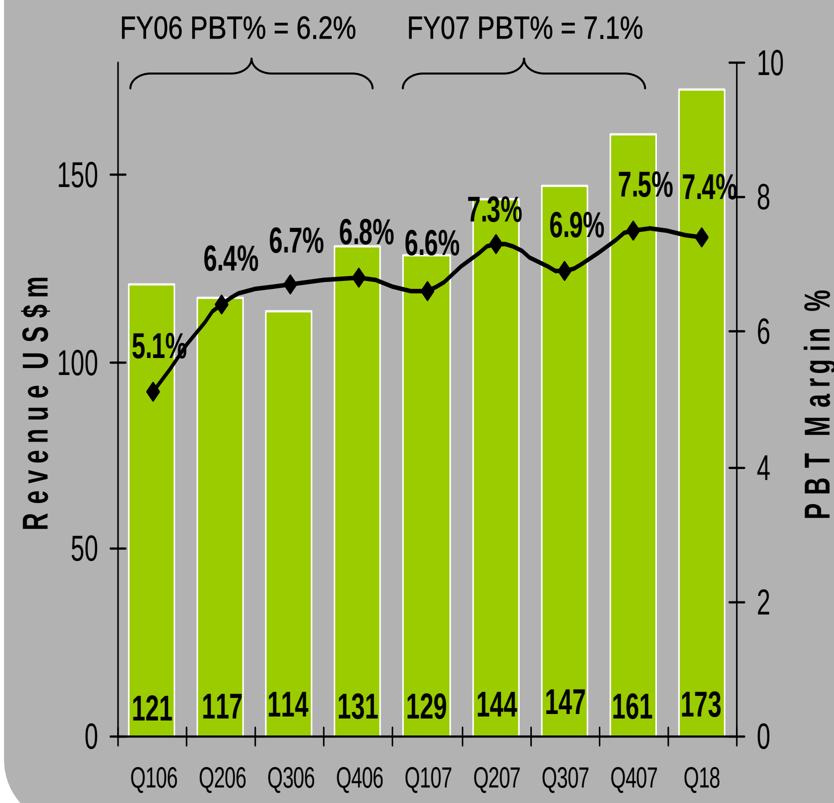
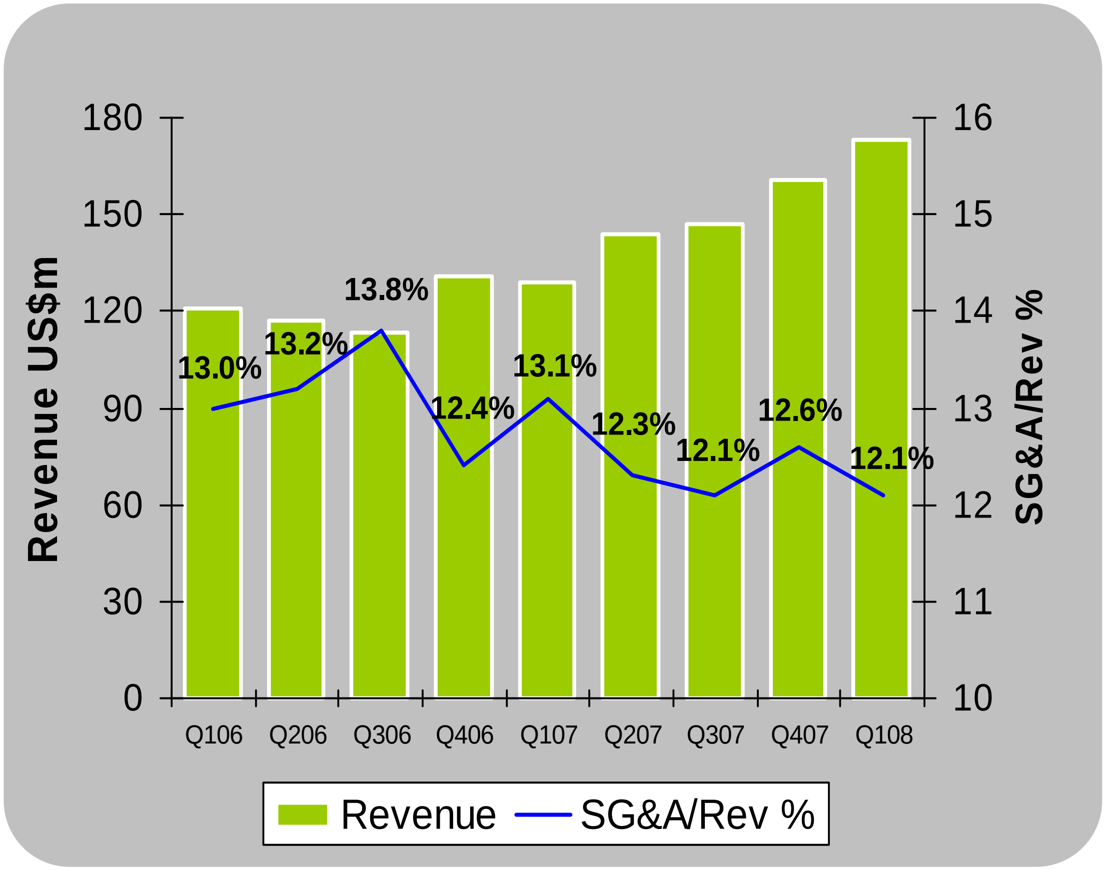
Gross Margin



PBT Margin



SG&A/Revenue %



- Q1 SG&A expense totalled US$20.9m or 12.1% of revenue
- In $ value, Q108 SG&A is up US$4.1m from same quarter last year (+25% Y/Y) and US$0.7m sequentially (+3% Q/Q).
- Increase mainly due to higher sales headcount, and higher sales & marketing expense consistent with a robust 35% revenue growth

Balance Sheet Highlights

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US$M	Dec 07	Sep 07	Dec 06
DSO	58 days	61 days	68 days
- Trade Debtors	121.4	120.7	101.6
Trade Creditors	85.8	76.4	59.7
Fixed Assets	13.4	14.3	12.9
Inventory	12.5	10.2	11.9
Net Cash + ST Inv	165.3	150.5	147.9
Shareholders Funds	213.4	202.5	199.6

Net Cash/ST Investments

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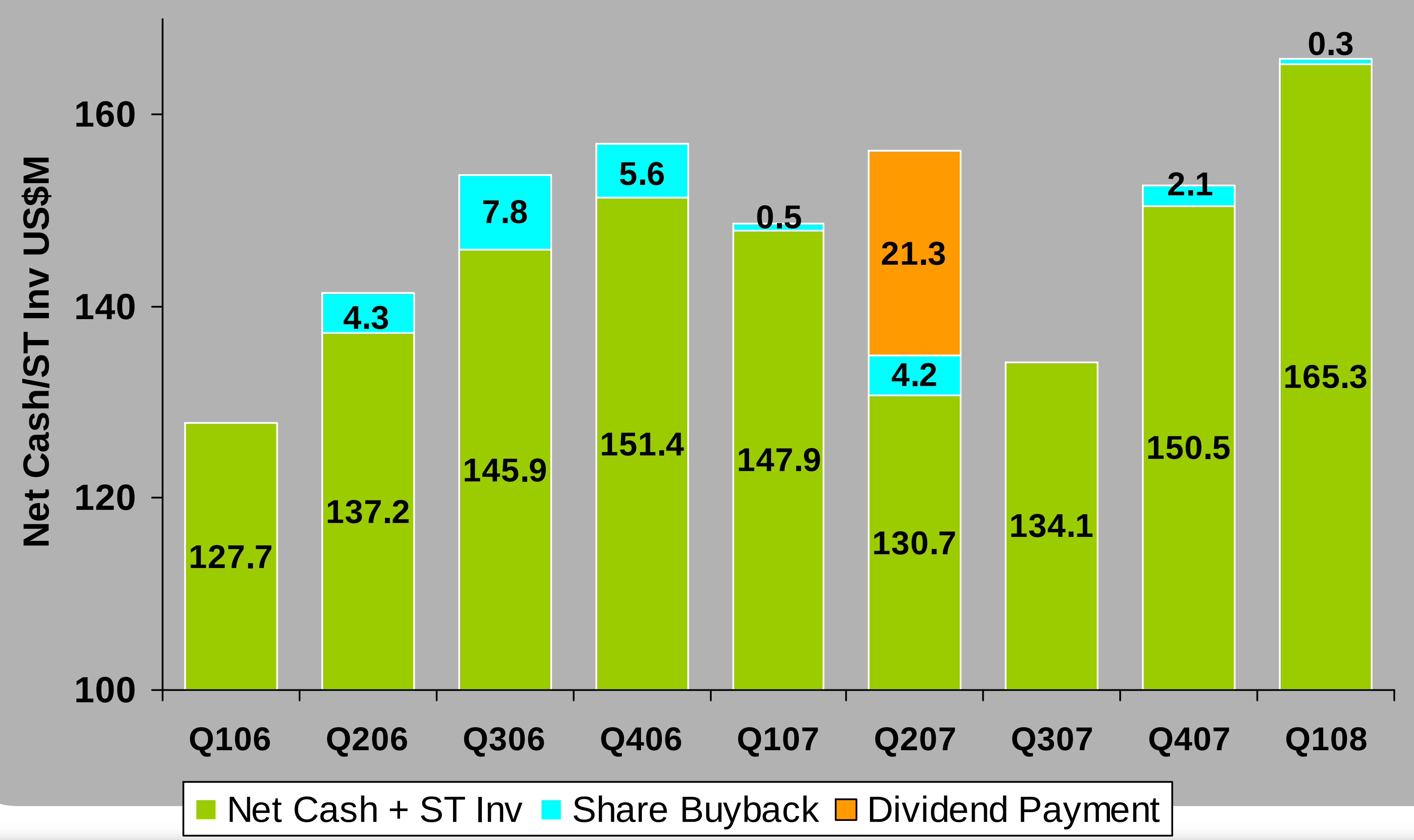

Cash Flow Summary

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US$M	3 months to Dec 07
Beginning Net Cash + ST Investments	150.5
Cash flow from operations	19.1
Share Buyback	(0.3)
Capex	(1.3)
Payment for NZ acquisition	(3.7)
Others	1.1
Ending Net Cash + ST Investments	165.3

Note : Figures may not add due to rounding

Update on Share Buyback & Dividend

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- Cumulative share purchase
  - Bought back 300k shares for US$333k in Q1 FY08 (average price = US$1.11)
  - Since inception of program in Jan 2006, bought back total of 23.4m shares for US$24.9m (average price = US$1.06)
  - Purchased shares held in treasury
  - 0.9m treasury shares have been reissued for employee share options
  - Current shares outstanding, excluding treasury shares = 445.5m (reduced by 4.8%)
- Share buyback mandate renewed at 29 Jan 2008 AGM
  - Up to maximum of 10% of issued share capital, excluding treasury shares (~ 44.6m shares)
- US 6.3 ¢ dividend
  - Expected payment date - 20 Mar 2008
  - Longer processing time due to administration of scrip dividend

Operational Highlights

Hardware & Services Revenue

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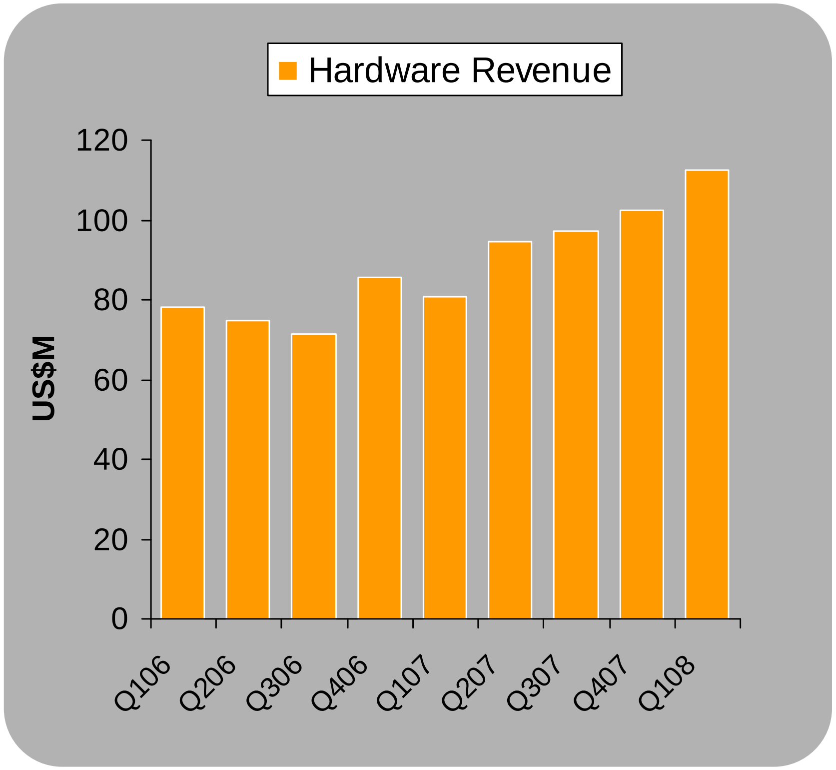

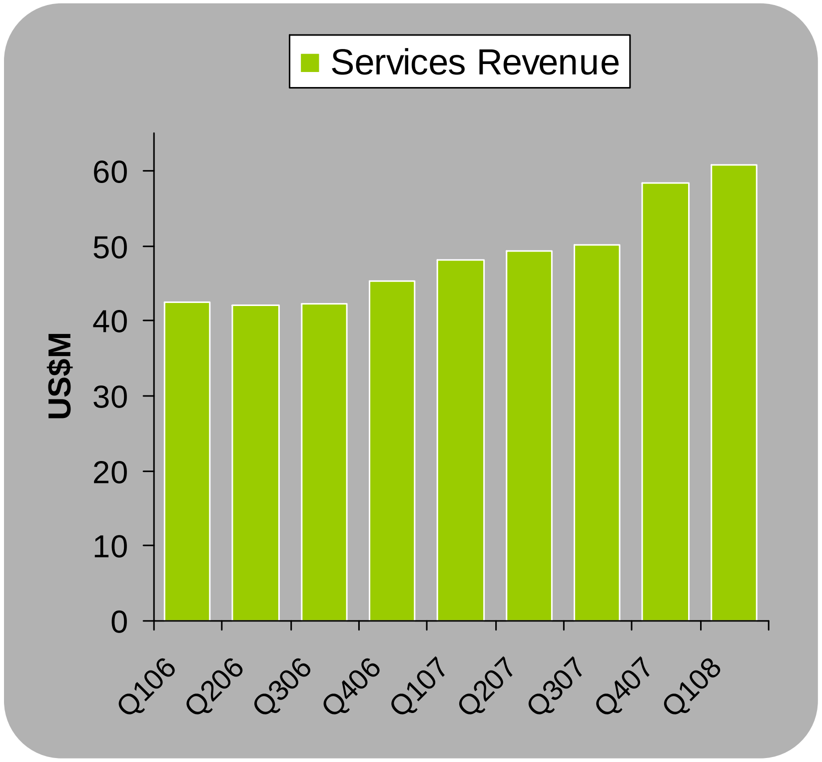

- Q1 HW rev accounted for 65% of group rev
- ↑ 40% y/y; ↑ 10% q/q

- Q1 SVCE rev accounted for 35% of group rev
- ↑ 26% y/y; ↑ 4% q/q

Revenue by Geographic Regions

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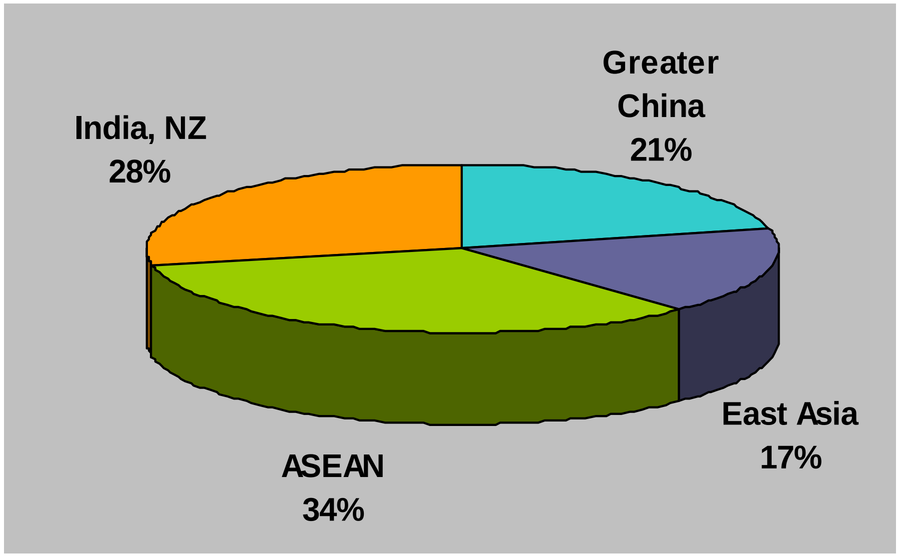
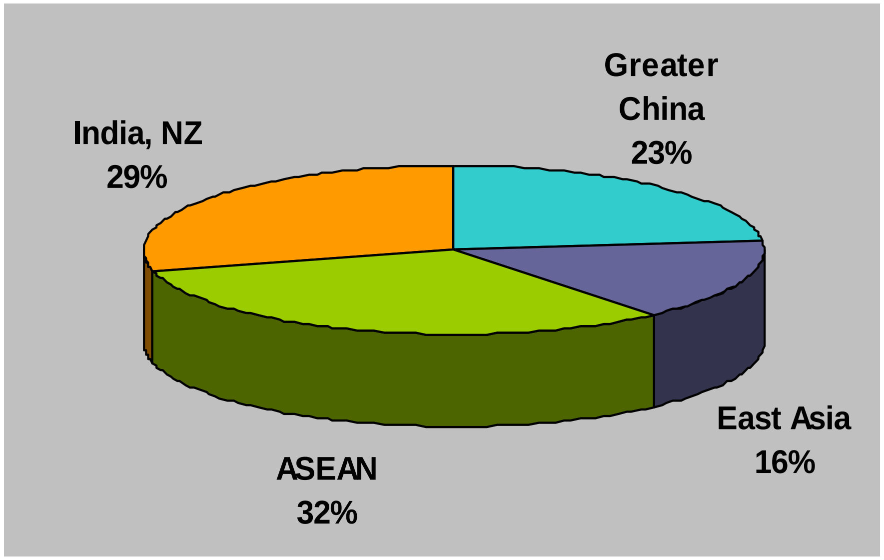
Q1'07



Q1'08



Q1'08 Performance

- Strong double-digit y/y revenue growth from all 4 geographic regions (+27% to +47% y/y)
- All countries except one saw revenue growth
- Especially strong performance from India, HK, Singapore and Indonesia

Q1’08 Revenue By Verticals

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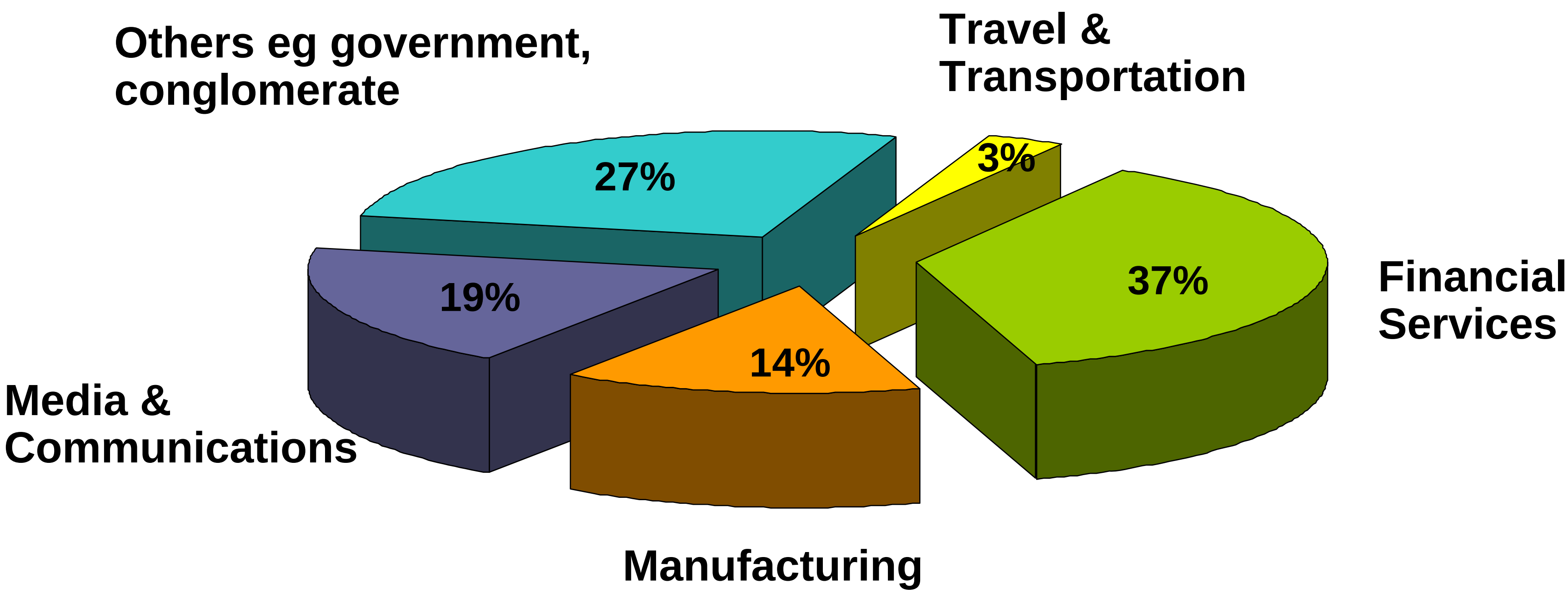

- Strong quarter for Financial Services sector with particularly robust demand from Asian banks
- Media & Communications’ revenue tends to be lumpy => lower than usual % contribution
- Manufacturing performed well with wins from automotive, technology, pharmaceutical companies

Key Business Wins in Q1'08

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Media & Communications

- Leading service provider, Philippines – US$3.5m IP backbone and security services
- Major international service provider, India – US$2.8m multimedia Next Generation network
- Leading broadband service provider, Korea – US$2m IP broadband backbone expansion and maintenance services
- Leading service provider, Indonesia –– US$ 1.7m IP datacenter
- Leading mobile service provider – US$1.6m IP Transfer Point network expansion
- Global media and content provider – US$1.6m IP network expansion
- Leading service provider, NZ– US$1m iBOSS management systems

Manufacturing

- Global manufacturing corporation – US$2m IP convergence network in China
- Global pharmaceutical corporation – US$1.6m IP network in Singapore
- Global consumer goods manufacturer– US$1.4m IP Telepresence systems
- One of world's top auto manufacturers – US$1m IP network in India
- Global pharmaceutical group – US$0.8m multisourcing services engagement

Travel & Transportation

- Global logistics corporation – US$2.8m IP datacenter deployment
- Global freight and logistics corporation – US$0.9m IP network and datacenter expansion

Key Business Wins in Q1'08

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Financial Services

- Leading Asian banking group – US$17m IP convergence and security network expansion
- Leading Asian banking group – US$4.4m IP datacenter deployment
- Global financial institution – US$4.3m datacenter and network deployment in Asia
- Global investment bank – US$2.6m new network infrastructure in India
- Global banking group – US$1.8m IP datacenter expansion in Singapore
- Leading financial services corporation, Korea – US$1.4m network performance improvement
- Leading banking group, Thailand – US$1m IP multimedia collaboration system
- Stock exchange in Asia – US$0.8m IP network

Others

- Thailand – US$3.6m IP backbone network for local regulatory authority
- Leading offshore BPO – US$2.4m Microsoft services deployment
- Major utility provider in Asia – US$2.6m IP telephony and convergence network
- Leading IT consulting services provider, India – US$2m IP convergence backbone network

Acquisition of Security-Assessment.com

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- Highly respected security consulting and research company
- Core capability in complete strategic framework for enterprise IT security requirements, including assessment, assurance and advice
- Complements and adds value to Datacraft's existing security practice
- Plan to scale business beyond NZ (currently largely NZ clientele and the team is based in NZ)
- Profitable business
- Cash consideration of NZ$5m (~ US$3.7m)

Future Outlook

Outlook

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- Q2 outlook underpinned by robust US$202m backlog
  - Exceptional growth rate in Q1
  - Q2 is seasonally slower quarter
- Turmoil and uncertainties in financial markets
  - Current demand outlook from Financial Services clients remains robust based on bookings and pipeline
  - Will continue to watch the market closely and take action if required
- Continue to invest cautiously in growing share of business in the target verticals:
  - Headcount, solutions development, training
  - Gaining traction in Manufacturing
  - Encouraging progress in T&T

Backlog

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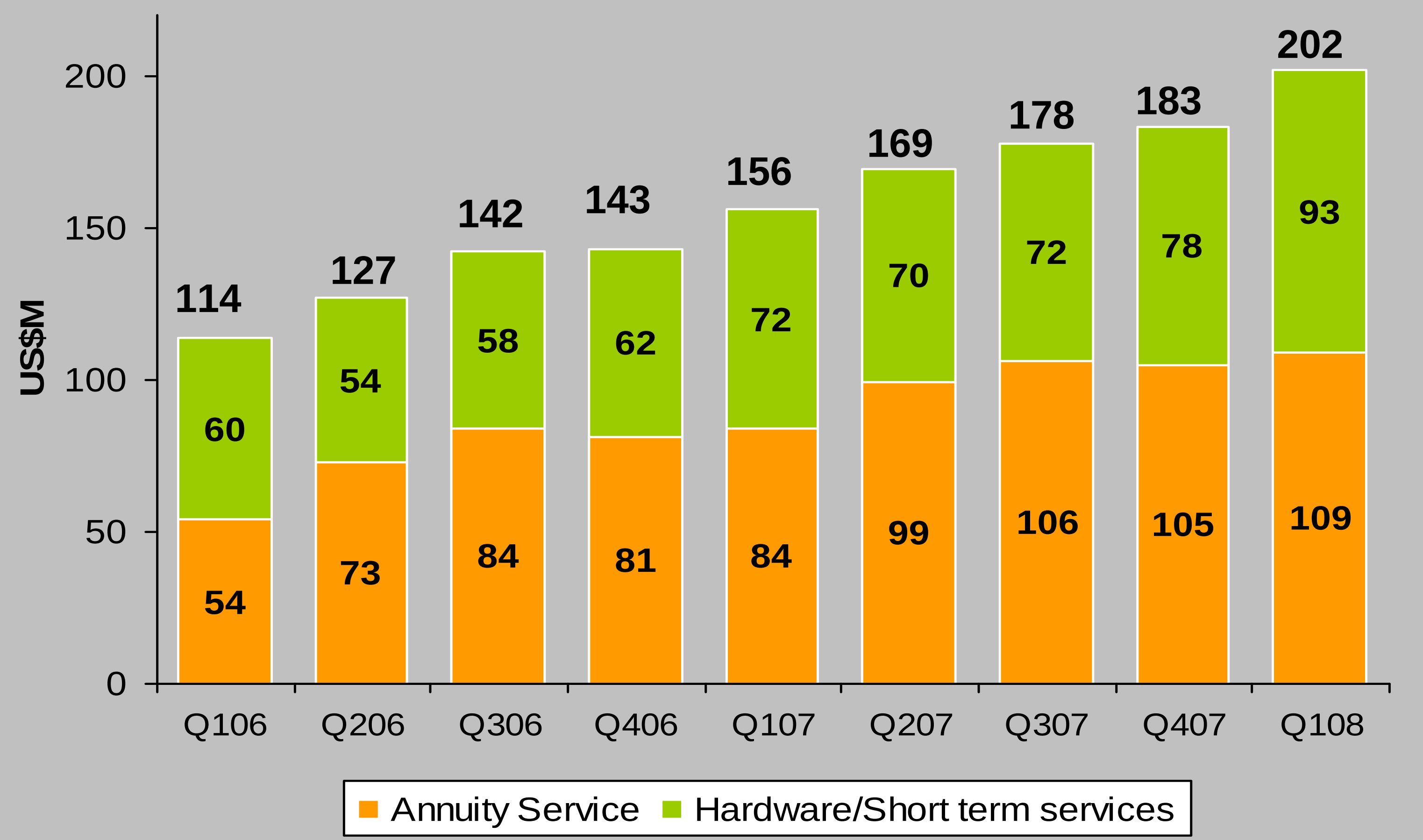

Summary

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- Exceptionally strong Q1
  - Record revenue and profit
  - Especially strong demand from Financial Services, Manufacturing clients
- Strong cash and balance sheet
- Q2 outlook underpinned by strong backlog
  - Exceptional growth rates in Q1 may not repeat in Q2
  - Turmoil and uncertainties in financial markets
- Continue to invest in the target verticals

THANK YOU